

close of the Revolution and settled near Pendleton.

Edward Taylor attended the schools at Pendleton, among them being that of Miss Mary Hunter, a noted teacher of that day and time. In 1867 his mother moved to Anderson, where he attended the school taught by Prof. W. J. Ligon, and afterwards went to Charleston and entered the Porter Military Academy.

After leaving school he returned to Anderson and assumed charge of a plantation, five miles west of this city, belonging to his father's estate, that had gone to rack and ruin during the war. While there he married Miss Annie Cuthbert Bacot, a daughter of the late Col. Richard H. Bacot, who graduated from West Point in the same class with Sherman and Grant. My Taylor has one child, David S. Taylor, who is now about seventeen years of age.

When he left the farm Mr. Taylor was considerably involved, owing to reverses of fortune, but after working several years for a salary he began a small business for himself under the firm name of E. W. Taylor & Co., and later as Taylor & Crayton, but at the present time he is in business alone. By close attention to his work he has accumulated a competency, and carries a first class line of general merchandise. By paying spot cash for all goods he is enabled to compete with much larger firms. His place of business is located on South Main street, in the Broyles block. He enjoys a large share of the patronage, and by his gentlemanly bearing and honesty has established a business inferior to none in the State.

Mr. Taylor makes a specialty of shoes and carries a line from the cheapest polka, worth fifty cents, to the finest \$6.00 Hannan patent leather. Being anxious to reduce his stock of fine shoes, he is offering a great many styles at and below New York cost. He carries a stock of staple dry goods and notions that are sold at the lowest prices. He has about 100 suits of clothes which he is closing out at 65 cents on the dollar—New York prices. He is always in a position to sell groceries at the lowest possible prices. Mr. Taylor claims to handle the best tobacco in Anderson for the money.

Mr. J. H. COLLINS.



Mr. J. H. Collins, Anderson's leading and popular photographer, was born at Lancaster in 1860. He spent his early life in that county attending the schools, and received a good English education.

Mr. Collins was an artist by nature, and at an early age he began to take great interest in that kind of work. When he grew up he began to give that business close study, and soon was able to take charge of a gallery himself. He settled at Charlotte, N. C., and remained there for some time, but after leaving there he travelled a great deal and finally decided to settle at Anderson. He came to this city in 1889, and has continued to reside here ever since.

By hard work and study Mr. Collins is able to take a seat in the front rank with all the leading photographers of this country. He understands all about his business, and knows how to take a picture. His work has been closely examined and found to be of the very best kind. In artistic finish he cannot be excelled. He gets out all grades of photographs and all sizes, from cabinet to life size. Some of his work has received the very highest praise from those who are able to judge a picture on its merits. His work is all guaranteed and gives entire satisfaction. His business has grown considerably since he came to Anderson, and he is kept busy all the year.

Most of the photographs used in this edition of the INTELLIGENCER for the cuts was done by Mr. Collins. This is a good sample of his work, for all the pictures show that they came from a master hand.

SULLIVAN HARDWARE CO.

Anderson can boast of having the largest hardware establishment in the upper part of South Carolina, and an examination of the Sullivan Hardware Company's store will prove this assertion to be true. They have been in the hardware business for fifteen years, and during that time they have been gradually increasing the amount of business every year. They do a jobbing and retail business, handle implements, machinery and hardware; by this is meant every article under these heads.



J. M. SULLIVAN.

The territory from which this firm draws trade is throughout the upper part of the State and Georgia, nearest to the South Carolina line. Three experienced men travel through this territory all the year, and they send in a great many orders in the course of a month. In the machinery department they are prepared to put up the largest outfits on short notice and at low prices. The men who manage this end of the line are thoroughly competent and understand all about machinery.

The Sullivan Company does between \$60,000 and \$75,000 in business every year, but the trade for the last twelve months has been considerably in advance of that amount. Among the prominent manufacturers this Company represents is the Erie City Engines and Boilers; Frick & Co., Engines; Oliver, Childe & Co., plows, and other leading machinery manufacturers.

A special bicycle department is run in connection with this store, which is under the management of Mr. W. W. Sullivan. The business in this line has increased considerably during the past season. The wheels handled are of the best make and have become very popular since introduced in this section by the Sullivans.

The firm occupies two large store-rooms, one on the Public Square and the other just in the rear of this, facing Church street. The buildings are both two stories high, and completely filled with hardware. A large ware house has been built for the engines and boilers, from three to five car loads being carried in stock all the time.

The members of the firm of the Sullivan Hardware Company are Messrs. James M. Sullivan, N. B. Sullivan and C. S. Sullivan, all of whom are brothers. They are business men in every sense of the word, and have long been identified with the progress and welfare of Anderson.

This firm has established a wide reputation and their goods are considered the best on the market. One feature is that the name of the firm is stamped on every article sold where it can be conveniently done. Their business has been increasing from year to year, which is due to the superiority of their goods and their honest dealings with every customer with whom they have to deal.

Mr. J. M. Sullivan, the senior member of the firm, has just been elected a member of the Legislature for the next two years.

JOHN M. HUBBARD.



Mr. John M. Hubbard, one of Anderson's oldest and prominent merchants, was born in 1856 in this city, and has lived here all his life. Mr. Hubbard is not old in years, but in experience in the jewelry trade, and now enjoys a large share of the public patronage. In 1871 he entered as an apprentice in a jewelry and watch repairing house, and three years later, in 1874, began business on his own re-

sponsibility as a watch repairer. Eight years later he added the mercantile feature to his business, which increased year after year. Mr. Hubbard did not own a dollar when he branched out on his own responsibility, and what he owns is the fruits of his own labor. Very few men in any business nowadays can say as much. It shows what pluck and strict attention to business can do, and to Mr. Hubbard it is a record that no man need be ashamed of. Another record that he has made in that time, and which, to some extent, is indicative of his success, is that in the twenty-five years that he has been in business in Anderson, he has only missed about twenty-five days during all that time. He was always found at his post of duty, except when he was kept away through dire necessity. He is also proud of the fact that he is strictly an Anderson man, where he will always live and continue his business.

Mr. Hubbard's place of business is in the Chiquola Hotel block, and he has one of the nicest arranged store-rooms in the city. Every article kept in stock is of the best quality, and his stock is complete. Among the things in stock are diamonds, watches, clocks, silverware, fine French and Japanese china, fine lamps, vases, novelties, &c. Special attention is given to the optical department, and all the latest appliances are on hand for correctly fitting the glasses. This has been a great help to those who are obliged to use glasses, as they can be fitted up as well in Anderson as anywhere else. Another feature of the business is the fine line of engagement rings carried in stock, both plain and set rings. He has a line to suit the most fastidious, and it is an easy matter for him to please all classes and conditions of customers.

John M. Hubbard is a business man with strict attention to his own affairs, whom the whole city honors and respects.

LESSER & CO.

Mr. A. Lesser is one of the strongest pillars in Anderson to-day. He is a progressive citizen in every sense of the word, and possesses the best of judgment in business matters. He now has a large dry goods and clothing store in this city and by honest dealings has amassed considerable property and does a large business.



A. LESSER.

Mr. Lesser is the eldest son of the late Michael Lesser, who, for a number of years, conducted a business here on an extensive scale. He was born in 1859 in Anderson, and has continued to reside here ever since. He received his early education under Prof. W. J. Ligon, a noted educator of the day, and entered his father's store at an early age. He received long training in the general merchandise business, which has done him no small benefit to him in his life. Mr. Lesser's father continued in business for a long time and the son grew up and received careful training from his father.

In 1886 he opened business on his own account and is now the head of the firm of Lesser & Co. He has continued in this business since that time and has worked up a considerable trade through Anderson county. He handles dry goods, clothing, gents furnishing goods, millinery, shoes and various other articles. His stock is of the best quality and his prices are the lowest that can be found in any part of the State.

The Lesser Company occupies one of the spacious store-rooms in the Masonic Temple, which is filled with hundreds of articles in a line. Mr. Lesser personally attends the buying of all goods, and by this means is able to give the people the very best bargains. He is a man of wide experience and can at a glance whether or not a piece of goods is of any value.

The salesmen in this establishment are always polite and courteous and will treat customers with the respect and deference. Persons here from a distance to purchase and among this class of customers, Mr. Lesser receives a large share of patronage. He believes in advancing in order that the people might have what they want, and he has found that this has been the most materially adding to his income.

THOMAS F. HILL.



Thomas F. Hill, of this city, was the third son of the late Col. R. S. Hill, and was born in Hart county, Georgia, in 1856. In 1865 his father moved to Anderson and he has resided here ever since. When he was a young man Mr. Hill began business as a clerk in the drug store of Simpson, Hill & Co., his father being a member of the firm. He studied pharmacy and passed a very successful examination before the State Board in 1881. Three years later he opened business for himself at his present stand. By careful attention to his work he has gained a large and lucrative trade in this city, and has long been a prominent and respected citizen. Captain Hill was a member of the City Council for a number of years, having just retired. He has always worked for the good of Anderson while a member of that body, and believes that this city will yet outrank every other in South Carolina.

He is a trustee of the City Graded Schools and was very energetic in having the schools established. The whole city knows what good work he has done in this direction. He is prominent in Masonic circles, is Past Grand Master of Hiram Lodge, No. 68, A. F. M., and Past District Deputy Master. He also served for a number of years as captain of the Palmetto Riflemen, a local military organization. Captain Hill is a genial, progressive and active citizen, a fine business man and takes an active interest in all the home enterprises. He works at all times for the upbuilding of Anderson. Among the people Capt. Hill is very popular and he has worked up a very large trade. He is an expert in his profession, and commands the respect of the entire community.

His drug store is filled with every article in that line, and all of his stock is of the best quality. He carries no shoddy goods. He has a nice line of drugs, paints, oils, cigars, tobacco and sundries. His prices are as low as can be found anywhere, and he invites a trial of his goods.

Since the above was written and put in type, Mr. Orr & Sloan has dissolved, Mr. Sloan retiring. Capt. Hill purchased the latter's interest and has moved his stock to the old stand of Orr & Sloan, where he and Mr. S. M. Orr, under the firm name of the Hill-Orr Drug Co., will continue the drug business on a more extensive scale.

D. P. McBRAYER.

Among the cotton buyers of Anderson, and, in fact, the entire Piedmont section, where the finest upland cotton produced in the Southern States is grown, few enjoy a higher reputation for quick and accurate classification of cotton and for sterling business qualities as does Mr. D. P. McBrayer, and few young men have advanced as rapidly to the front. Mr. McBrayer was born in Cleveland county, North Carolina, near Shelby, and received his education at the Shelby Academy, completing his course in 1884.

At the age of twenty he entered the service of Messrs. Carroll & Carpenter, at Shelby, who at that time were the largest cotton dealers in the Piedmont section, handling each season upwards of 100,000 bales. After two years' service as bookkeeper and shipping clerk, Mr. McBrayer was made resident buyer at that town, and had also assigned to him three or four points along the line of the Carolina Central Railroad. Having filled this position with credit to himself and to the satisfaction of his employers for two years, he was assigned to the territory surrounding Union, S. C., with headquarters at Union, where he remained for one season, buying upwards of 5,000 bales. In 1890 he entered the service of Walker, Fleming & Sloan, of Spartanburg, and was sent to Bennettsville, near the North Carolina line, where the same activity and close attention to business which characterized him at other points, made his stay profitable to his employers, and pleasant and gratifying to himself. In 1890 the firm of Walker, Fleming & Sloan was dissolved, and the business continued by J. H. Sloan, with headquarters at Charlotte.

Mr. McBrayer continued with Mr.

Sloan, and in 1892 was made resident buyer at Anderson, where, up to May, 1895, he bought yearly in the neighborhood of 6,000 bales. In 1895 he closed a contract with the Pelzer Manufacturing Company, and Anderson Cotton Mills, as buyer for both, and during the season just closed bought about 14,000 bales. Rapidly has this young man come to the front, but not without due merit. He has worked hard and kept himself a true man "the while."

On January 15th, 1896, he married Miss Eugenia Beeson, one of Anderson's most charming young ladies, and he has become a permanent citizen of this place, where his high moral character, sterling business qualifications and courteous manners, have won for him a host of warm personal friends.

C. H. PACK.



There are a great many business men in this city who are doing much to build up Anderson that have only lived here for a short time. It does not take a man long to become enthused with the progress of the city after moving here, and by their strict attention to their own duties soon begin to make a respectable stand among the old time leaders in the different classes of enterprises.

Mr. C. H. Pack, who is manager of the firm of Freeman & Pack, has been living in Anderson only since January last, and the trade that he has established is indicative of his success as a leader in business circles.

Mr. Pack was born in Clarendon County in 1859 and was raised on his father's farm. He spent most of his early life in that country, and in 1880 he moved to Greenville, where he remained until he came to Anderson. Mr. Pack is noted for his judgment, and he saw that Anderson was soon to be the leading town in this State, and it did not take him long to make up his mind to come here to settle. Before coming to this city Mr. Pack was engaged in the life insurance business, and at this had made quite a success. The present store was opened in February under the firm name of Freeman & Pack, the senior member, Mr. Freeman, being in the grocery business at Greenville, so the entire management in this city was thrown upon Mr. Pack.

They carry a full and assorted line of furniture at prices ranging from the lowest to the higher prices for the finer grade of material. In the bedstead line he has a stock from \$1.50 up, but no specialty is made of any article, they all being thrown open and on the same footing. The store on Main street is handsomely fitted up, both the stories to the building being crowded with the best class of goods.

Freeman & Pack have gained a considerable share of the furniture trade in this section, and, by their courteous attention to business and their customers, have been able to increase the volume of business a great deal. They sell goods at the lowest possible prices for cash, and on easy payments where parties have not the money at the time.

They are always glad to see their friends at this store whether they want to buy or not, but an inspection of the line of goods carried will be enough to convince any that the stock is the best that can be found anywhere in the State.

C. W. WEBB.



Mr. Webb, with Mr. B. F. Mauldin, holds a district agency for the Mutual Benefit Life Insurance Co., the merits of which are described on another page. He is always ready to talk insurance to you.